

Out-of-Province Ministerial Travel

(including expenses of participants and general expenses associated with travel)

Ministry	Trade and Export Development	
Title of Travel	Mission to India	
Location	New Delhi and Mumbai, India	
Date(s)	November 16 - 23, 2019	
Participants	Honourable Jeremy Harrison, Minister of Trade and Export Development Richard Davis, Chief of Staff to the Minister of Trade and Export Development Kent Campbell, Deputy Minister of Trade and Export Development Jodi Banks, Assistant Deputy Minister, Trade and Export Development	
Purpose of Travel	To advance Saskatchewan's (SK) interests in trade and investment with India	
Total Travel Expenditures for Participants		
Air Travel (including airfare and airport service fees)		\$13,079.64
Ground Travel (including taxis, car rental and parking)		\$1,561.61
Accommodation (including room charges, incidentals, related taxes and fees)		\$6,685.36
Meals (personal per diem meal claims)		\$1,181.97
Miscellaneous (including temporary cell phone upgrades, fax and internet charges, immunizations, business cards and other sundry expenditures)		\$529.01
Subtotal		\$23,037.59
General Travel Expenditures		
Business Hosting Expenses (luncheon and/or dinner meetings hosted by the Government of SK, including food, beverages, catering staff, service charges, equipment, and entertainment)		\$700.60
Miscellaneous (Including meeting rooms, translator and interpreter fees, police security, Embassy staff overtime, publications, shipping charges, gifts)		\$1,056.70
Subtotal		\$1,757.30
TOTAL		\$24,794.89

Overview of Travel and Objectives

Saskatchewan has been one of Canada's top exporters to India for the past decade – with exports valued at C\$629 million in 2018. It is important that the Government of Saskatchewan maintains relationships and conducts missions to India regularly.

- India is a key buyer of our agricultural products – in 2018, the province was India's largest supplier of lentils and second-largest supplier of peas.
- India is a key buyer of SK potash and a potential growth market due to the country's growing food needs.
- As India works to expand its nuclear energy program, SK is well-positioned to meet the country's current and future demand for uranium. India is only able to supply about half of its uranium needs with its domestic production.

This was Minister Harrison's first mission to India. The objective of the mission was to support trade and improved market access for SK exports, in particular:

- Profiling what SK can offer India in areas of strategic priority including uranium, potash and agricultural products;
- Promoting the SK-India trade relationship by showcasing SK's agriculture and agri-food products and our ability to help India meet its demand for food;
- Seeking improved market access for SK lentils, peas, chickpeas and canola; and
- Highlighting investment opportunities in the province for Indian companies.

Travel Activity:

While in New Delhi, Minister Harrison participated in the Indo-Canadian Business Chamber Annual National Convention which included addressing an audience of approximately 350 business and government representatives in a fireside chat on trade and investment with former Canadian Prime Minister Stephen Harper, and took part in a roundtable meeting on agricultural technology with a representative from India's Ministry of External Affairs. He also had meetings with:

- India's Minister of Commerce and Industry;
- India's Minister of Petroleum and Natural Gas;
- Tinna Group Limited;
- National Collateral Management Service Limited; and,
- Observer Research Foundation.

While in Mumbai, Minister Harrison participated in various elements of the Canada-India Business Council (C-IBC) Mumbai Business Forum, including attending a C-IBC Briefing on India and providing remarks to about 350 attendees during a panel session with the Honourable Victor Fedeli, Ontario Minister of Economic Development, Job Creation and Trade; Nadira Hamid, Chief Executive Officer, Indo-Canadian Business Chamber; and Deval Desai, Vice President and Country Head, India, Magna International on positioning Canada's (and SK's) distinctive regional strengths in the Indian market. He also had meetings with:

- The Executive and other key members of the India Pulses and Grains Association; and,
- Potential investors in SK's agri-value and resource sectors.