

Out-of-Province Ministerial Travel

(including expenses of participants and general expenses associated with travel)

Ministry	Trade and Export Development	
Title of Travel	Mission to Vietnam	
Location	Hanoi and Ho Chi Minh City, Vietnam	
Date(s)	December 8 - 16, 2022	
Participants	Honourable Jeremy Harrison, Minister of Trade and Export Development (TED) Richard Davis, Chief of Staff to Minister Harrison Jodi Banks, Deputy Minister, TED	
Purpose of Travel	To advance Saskatchewan’s (SK) trade and investment interests with Vietnam and promote the Saskatchewan Vietnam Office	
Total Travel Expenditures for Participants		
Air Travel (including airfare and airport service fees, baggage fees)		\$17,548.44
Ground Travel (including taxis, car rentals, trains and buses)		\$1,539.94
Accommodation (including room charges and all related taxes and fees)		\$4,230.11
Meals (personal per diem meal claims)		\$2,723.22
Conference & Registration Fees		\$0.00
Miscellaneous (including incidentals, parking, temporary cell phone upgrades, fax and internet charges, passport and visa fees, medical and vaccination fees, and other sundry expenditures)		\$216.99
Subtotal		\$26,258.70
General Travel Expenditures		
Business Hosting Expenses (expenses for luncheon and/or dinner meetings hosted by the Government of Saskatchewan, including food, beverages, catering staff, service charges, equipment, and entertainment)		\$2,972.62
Miscellaneous (Including meeting rooms, translator and interpreter fees, police security, publications, shipping charges, gifts)		\$1,172.07
Subtotal		\$4,144.69
TOTAL		\$30,403.39

Overview of Travel and Objectives

Vietnam is an important and growing market for SK exports. In 2021, SK exports to Vietnam were valued at C\$74.3 million (M). It is important that the Government of Saskatchewan develops and maintains relationships and conducts missions to Vietnam regularly.

- Vietnam is a buyer of our agricultural products – in 2021, the province was Vietnam’s largest supplier of dry peas and live swine;
- Vietnam is a buyer of SK potash and a potential growth market.

There are also opportunities for innovation collaboration with Vietnam, as well as the potential for talent attraction to SK and student exchange.

This was Minister Harrison’s first mission to Vietnam. Mission objectives included:

- Supporting SK exports to Vietnam by:
 - Promoting the SK-Vietnam trade relationship by showcasing SK strengths in agriculture, mining, forestry, energy and innovation;
 - Highlighting the province’s capabilities as a trusted partner in food and energy security;
 - Exploring opportunities for innovation collaboration in areas including carbon capture, utilization and storage and green energy;
 - Promoting SK’s Vietnam Office, by hosting and speaking at the ‘Doing Business in Saskatchewan’ event and in meetings with industry and government.
- Showcasing SK as a preferred destination for Vietnamese investment; and
- Exploring opportunities for talent attraction, skills development and student exchange.

Travel Activity

While in Vietnam, Minister Harrison:

- participated in a luncheon round table with key agri-food importers;
- delivered a keynote at a ‘Doing Business with Saskatchewan’ Forum with Vietnamese industry; and,
- conducted meetings with:
 - Vietnam’s Vice-Minister of Industry and Trade;
 - Vietnam’s Vice-Minister of Agriculture and Rural Development;
 - Vietnam’s Vice-Minister of Science and Technology;
 - Vietnam’s Vice-Minister of Natural Resources and Environment;
 - Vietnam’s Vice-Minister of Labour, War Invalids and Social Services;
 - DABACO Group;
 - Hoa Phat Group;
 - Immigration, Refugees and Citizenship Canada;
 - Canadian Chamber of Commerce Vietnam;
 - Masan Group;
 - Green Solutions Group;
 - Hung Thinh Group;
 - People’s Committee of Ho Chi Minh City; and
 - Sumitomo Forestry.