

Managing Director, Japan
Ministry of Trade and Export Development
International Offices

Saskatchewan is big. Really big. And so is this opportunity!

The [Government of Saskatchewan's Growth Plan](#) is the economic roadmap for the next decade and one of the priorities is the creation of international trade and investment offices, starting with opening Saskatchewan offices in Japan, India and Singapore.

To build Saskatchewan's international network, the Ministry of Trade and Export Development is hiring a Managing Director, headquartered in Tokyo, who will be the province's senior representative in Japan.

The Managing Director will play a pivotal role in supporting Saskatchewan's economic growth throughout 2020 and beyond.

As a leader, with vast experience working in economic development, the connections you build as Saskatchewan's senior representative abroad will directly support a stronger [Saskatchewan](#).

The Opportunity

Reporting to the Executive Director of the Saskatchewan International Offices branch, the **Managing Director** will be a collaborative, forward-thinking leader who will serve as the province's ambassador leading on initiatives related to trade, investment and other interests in the region.

As the Managing Director, you will be responsible to:

- Build and provide leadership to a team responsible for providing strategic advice and delivering services to advance Saskatchewan's goals in a client-centered, efficient manner that meets the needs of the stakeholder;
- Develop and maintain positive and productive business relationships with key stakeholders in the region, and across the Government of Saskatchewan;
- Support key marketing initiatives that promote Saskatchewan; and,
- Advocate for Saskatchewan's priorities using your exceptional diplomacy and communication skills, and by exhibiting a high-degree of personal accountability.

To be successful in the role, you will need to understand the competitive advantage of doing business in Saskatchewan and have extensive knowledge of international business practices to deliver on key outcomes that include:

- Developing, delivering and evaluating promotion, investment attraction, international relations and advocacy services;
- Identifying business opportunities and gathering relevant market intelligence;
- Providing advice on international business and cultural practices;
- Developing strategic plans to assist Saskatchewan stakeholders to gain access to trade and investment opportunities; and,
- Building networks to advance Saskatchewan's interests in the region.

Ideal Candidate

You will be:

- A team player, able to both lead and collaborate, with a reputation for integrity, and a focus on service excellence and innovation in their work.
- A strategic thinker who is able to clearly communicate plans and influence others to generate enthusiasm and commitment.
- A strong communicator who is able to identify and develop relationships with key stakeholders.
- An independent self-starter who shows initiative and resourcefulness to get things done.

Proficiency in Japanese is an asset.

Typically, the knowledge and experience required to achieve the above is obtained through a combination of:

- A degree in business, economics or marketing; and,
- Extensive experience in international business or economic development.

Additional Requirements

- Applicants and their dependents must hold Canadian Citizenship and may not hold citizenship of the country in which they would be working.
- Successful candidates will be required to undergo additional security screening.

The Government of Saskatchewan offers a competitive compensation package for the successful candidate.

The position is a three-year renewable term.

The Public Service of Saskatchewan demonstrates our commitment to excellence by putting citizens first, continuously improving to meet the needs of our clients, valuing our employees, and working together – as one government. These values form the foundation of the Ministry of Trade and Export Development.

Closing Date: February 17, 2020

Competition Number: EXE000885

To apply for the above opportunity, please visit: [Managing Director, Japan](#)

The Government of Saskatchewan provides an environment that is committed to workplace diversity and upholds deep rooted values of Respect and Integrity, Serving Citizens, Excellence and Innovation, and Acting as One Team.