

Frequently Asked Questions

Expression of Interest – EOI# HN01-21



Q. *What is the purpose of this Expression of Interest (EOI)?*

- A. The purpose of this EOI is to seek a third party agency to work in partnership with the Saskatchewan Housing Corporation (SHC) to house individuals who are homeless or at risk of homelessness and in need of supports to be successful.

Q. *Why is Saskatchewan Housing Corporation looking for third party agencies to provide tenants for this project rather than renting it themselves?*

- A. SHC understands there is a need for housing for targeted populations. SHC is also aware of the need to provide supports and services to those tenants. To this end, SHC has identified a project and is seeking a third party agency partner to both house and provide services to tenants requiring these additional supports.

Q. *Would SHC consider transferring ownership of the project?*

- A. SHC will retain ownership of the project and access to the successful proponent will be provided through a short or long term lease.

Q. *How long is the term of an agreement?*

- A. The term of the agreement will be negotiated based on the needs of the housing provider and of the tenants to be housed. The lease will provide both parties with the option of extending or cancelling under certain circumstances.

Q. *What is the process for project approval?*

- A. SHC intends to evaluate proposals based on the criteria set out in the EOI in order to select the proposal that provides the most appropriate value, as determined by SHC in its sole discretion. SHC has not pre-assigned any specific weighting to the rated criteria.

Q. *Is there funding available to do upgrades on the project?*

- A. SHC will retain ownership of the building. The project is provided in rent ready condition. There is no plan to do upgrades on the project at the present time.

Q. *Who is responsible for the maintenance of the day to day upkeep and repair of the project?*

- A. While SHC will retain ownership of the building, the day to day upkeep of the project will be the responsibility of the successful proponent and will be outlined in the lease agreement between the proponent and SHC.

Q. *Who is responsible for major improvements on the project should they be required?*

- A. As the owner, SHC will assess any major improvements identified and, if necessary, they will be the responsibility of SHC.

Q. *What are the current requirements and eligibility?*

- A. Proponents submitting an EOI are encouraged to explore partnerships and examine innovative ways to fund supports to proposed households, including programs or services.

Eligible housing agencies include:

- The community housing sector (e.g. non-profit housing corporation under the Corporations Act); Indigenous Governments and Organizations (including First Nations Bands, Tribal Councils and Métis organizations).
- Proponents must:
 - Be registered in Saskatchewan, and in good standing with Saskatchewan Housing Corporation (SHC) and the Government of Saskatchewan.
 - Be registered as a non-profit corporation in the province of Saskatchewan;
 - Demonstrate they represent the intended community or household;
 - Have demonstrated property management experience;
 - Have the experience and resources to deliver the proposed services;
 - Practice good governance and have the financial and leadership capacity to ensure the long-term viability of the project.
- National non-profits not registered in Saskatchewan may also be eligible.

Eligible housing agencies submitting an EOI are encouraged to examine innovative funding options to support proposed tenants with programs or services and ensure the long-term financial viability of the proposed project.

Q. *Will there be funding available to support the clients in this project?*

- A. Submissions must demonstrate that the rent levels are affordable to the tenant. Rents collected are expected to pay for the operation of the rental property. Funding for support services are expected to be in place from other sources.

Q. *When will proponents be told if their proposal is successful?*

- A. SHC's goal is to advise all proponents of the results of the EOI by May 2021.